

Senior Living “Referral” Agencies

Senior Living Advisors “REFER” you to Senior Communities that match your criteria for location, budget and care needs. Local franchised agencies have first-hand knowledge, and local resources and usually offer more hands-on support than National agencies.

Referral agencies are a **FREE** service to you, **IN EXCHANGE** for your contact information. **BE CAUTIOUS** when offering your name and details about your situation, until you know who you want to work with. Even without signing an agreement, you may be **OBLIGATED** to work exclusively through the agency. It may also limit your ability to engage with other agencies and potentially result in overwhelming sales and marketing calls.

Placement and Advocacy Services

Opening New Doors is a small, independently owned, **NON-FRANCHISED** placement agency. We operate with fiduciary responsibility towards our clients. Families can take comfort in knowing we **DO NOT** share their contact information.

To ensure our clients' best interests are upheld throughout, we require a small **RETAINER FEE** from the family, establishing our legal obligation. If the outcome is a residency agreement, the retainer fee may be **REFUNDED** if the community chooses to cover our fee.

While our services are similar to local referral agencies, we **VALUE** and **HIGHLY ENCOURAGE** in person meetings with families, our involvement with the coordination and accompaniment on tours and **ADVOCATING** for our families during the admission process. And, we love post move-in visits!

Our Difference is our Passion for Advocacy!

Things to Consider

When Reaching Out for Help...

Did You Know...

Unlike Massachusetts, **New Hampshire State Regulations** allow Nursing Services to be delivered by licensed Assisted Living Supported Residential Care Communities. This is a huge benefit for NH seniors and those in MA who are willing to cross the border into NH, to avoid the need for a Nursing Home.

Nursing services may include Medication Administration and Management, Diabetes Management, Wound Care, Contenance Care including Colostomy Bags, 2 Person Transfers, Use of Hoyer Lifts, Feeding and Texture Modified Diets and Total Assistance with ADLs.

With our understanding of Assisted Living Licensing we locate communities with the appropriate level of care for your loved one.

**Serving the Seacoast
Region, Southern NH and
the Merrimack Valley of MA**

**Call us for a
No Obligation Phone Consult!**

603-303-1436

Supporting *Transitions into* Senior Living

Independent-Assisted and Memory Care



My dedication lies in educating families about Senior Living Communities, standing behind recommendations and representing their best interest when coordinating the search for the right community.

*Dawn Dumont, Owner
Senior Living Placement Specialist*

A Coordinated Approach to Finding The Best Community



I have walked this emotional journey with countless families since 2010. While respecting the flood of emotions that accompany the realization that yourself or a loved-one is unable to remain at home, I offer supportive focused efforts to find a community that will support an overall healthier, safe and engaging lifestyle.

Dawn Dumont, Owner
Opening New Doors



Senior Living Placement Services

In addition to understanding the costs, medical care, amenities and accommodations within individual communities, experience allows me to talk about the intangibles not found on websites or marketing materials.

I create an efficient use of time by focusing our efforts on communities best suited to meet your needs and personal preferences. Below are the processes and benefits of working together.

- In-Person Assessment
- Medical and Financial Pre-Qualification
- Identification of Options
- Coordination and Accompaniment on Tours
- Confidentiality Respected by Communities
- Advocacy and Support
- Post Move-In Checks



Assisted Living and Memory Care

Direct Admit From Hospital or Rehab

In many instances the move into an Assisted Living or a Secured Memory Care Community in unplanned, precipitated by a health crisis and/or incident, followed by a Physician's order for 24/7 care.

Notice of Medicare Non-Coverage

When Medicare gives a facility notice that a patient's coverage is being terminated, either due to benefit exhaustion or having reached medical baseline, in some situations, Social Workers and families have limited time to execute a discharge plan.



Urgent Placement

Because seniors often defer conversations about the "what if/when", it is not unusual for the Adult Children/Caregiver to find themselves responsible for coming up with a plan, in crisis mode, with the news their loved-one is unable to return home.

I am responsive outside regular business hours, available to meet in the hospital or rehab setting, and can quickly begin coordinating the search for a community.

Working closely with your Family, Providers and/or Discharge Team and chosen Community—we can create a successful admission into a community—whether you have 3 days or 3 weeks.

Call Me Today! 603-303-1436 or visit www.OpeningNewDoorsNH.com